



We'll be there every step of the way to help you successfully open a self-sustaining spay/neuter clinic, with a dedicated expert guiding you through the entire process. By joining the ASPCA Spay/Neuter Alliance Clinic Mentorship Network (ACMN) program, your organization is also eligible for the following benefits:

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### COMMUNITY ANALYSIS & PLANNING

At the application stage, we will guide you through the initial steps of starting a new, sustainable business in this field. This begins with an analysis of your community and your vision to ensure our program is a good match for your clinic.

### BUDGET ADVICE

We are on hand to talk you through your budgeting plan from an early stage, providing resources and advice throughout the process. We will discuss services, pricing, and time blocking to ensure that, once your clinic is operating at full capacity, you will have a workable plan.

### FLOOR PLAN REVIEW

We can review your clinic floor plan and provide suggestions for optimal clinic flow, patient safety, and staff efficiency.

### BETTER PRICING ON SUPPLIES

As an ACMN clinic, you belong to a group of professionals who benefit from group discounts on equipment and supplies. We connect with vendors annually to negotiate the best deals to help save you money!

### EQUIPMENT GRANTS

The ASPCA offers grant opportunities to purchase necessary clinic equipment, consumables, and to help with travel costs for your team to train in Asheville. The program director guiding you will advise you of these opportunities during the application process.

### ASHEVILLE TRAINING

Our comprehensive guidance culminates when the staff of your new clinic visits Asheville for an intensive one-week, hands-on learning experience. They will be trained by members of our staff, who will dedicate their week exclusively to training your staff. The medical staff on your team will be in surgery each day. Administrative staff will follow a separate training track. Most days will conclude with classroom lectures on relevant topics taught by our training experts.



### **ONSITE TRAINING**

If helpful, we will send a team to your clinic for one week for additional mentorship on your home turf following your team's visit to Asheville. This visit usually coincides with the soft launch opening of your clinic. The ASNA team typically consists of two staff members: a veterinarian and a veterinary assistant.

### **NETWORKING OPPORTUNITIES**

One of the great benefits of belonging to our mentorship program is the ability to network with other clinic directors and veterinarians in the program. Whenever helpful, we are happy to facilitate connections with clinic leadership to discuss topics related to spay/neuter operations, staffing, and more.

### **ONLINE RESOURCES**

Many materials for the preparation and management of your clinics can be accessed through our free and comprehensive online resources (which are also available to the general public). This includes templates, guides and manuals, drug protocols, videos, standard operating procedures, exams for your staff, and handbooks. Visit: [www.aspcapro.org/spayneuterlibrary](http://www.aspcapro.org/spayneuterlibrary) for more information.

### **ON-GOING PHONE CONSULTATION**

Our program extends far beyond initial training. ASNA's Clinic Mentorship Program team is always available for email or phone consultations, at no cost, to help troubleshoot any clinic issues you may be having.